

Message Text

UNCLASSIFIED

PAGE 01 GUATEM 00694 01 OF 02 012316Z
ACTION ARA-14

INFO OCT-01 ISO-00 AID-05 SSO-00 EB-08 IGA-02 L-03
CIAE-00 /033 W

-----124515 012354Z /41

O 012229Z FEB 78

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC IMMEDIATE 9039

UNCLAS SECTION 1 OF 2 GUATEMALA 0694

FOR : A. HOTVEDT DS/ENGR/OPNS

E.O. 11652: N/A

SUBJ: HEALTH RADIO COMMUNICATIONS LOAN 021

REF: STATE 002898

1. MOH AND USAID HAVE REVIEWED THE DRAFT BID DOCUMENT AND HAVE
THE FOLLOWING COMMENTS:

A. WE UNDERSTOOD THE MORCOM CONTRACT TO BE FOR THE
PREPARATION OF BID DOCUMENTS WHICH WOULD TAKE THE FORM OF
AN INVITATION FOR BID (IFB). HOWEVER WE NOW READ THE
DOCUMENT TO BE A REQUEST FOR PROPOSAL (RFP). THIS FORM IS
ACCEPTABLE BECAUSE THE MOH FEELS THIS FORM WILL PROVIDE
GREATER COMPETITION AND PRECLUDE THE POSSIBILITY OF
PROPRIETARY PROCUREMENT. THEREFORE ANY PLACE WHERE THE WORD
"BID" APPEARS IN THE DOCUMENT IT SHOULD BE CHANGED TO
"REQUEST FOR PROPOSAL OR "RFP".

B. FOR THIS CONTRACT THE GOVERNMENT OF GUATEMALA
CONTRACTING ENTITY WILL BE THE MINISTERIO DE SALUD
PUBLICA Y ASISTENCIA SOCIAL (MOH). THE MOH ENTITY WHO
WILL ADMINISTER THE CONTRACT IS PROGRAMA DE FORTALECI-
MIENTO DEL SISTEMA NACIONAL DE SALUD PUBLICA EN EL AREA
RURAL (PFSNSAR). INDAPS IS NOT INVOLVED IN THIS CONTRACT.
DELETE ALL REFERENCES TO INDAPS AND MAKE APPROPRIATE
CHANGES THROUGHOUT THE DOCUMENT.

UNCLASSIFIED

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PAGE 02 GUATEM 00694 01 OF 02 012316Z

C. THE LOAN NUMBER IS LOAN 520-)021 WHICH SHOULD BE
INSERTED IN THE APPROPRIATE BLANK SPACES AND CORRECTED
WHERE THE STATED LOAN NUMBER IS IN ERROR.

D. THE LISTING OF DEFINITIONS SHOULD BE REVISED TO REFLECT
THE ABOVE AND NOTE:

1. PFSNSAR IS NOT AN AUTONOMOUS AGENCY.
2. PFSNSAR DOES NOT HAVE A BOARD OF DIRECTORS OR

EXECUTIVE DEPARTMENT

3. CHANGE "TENDERER" TO "PROPOSER".

E. THE ADDRESS OF MOH IS NATIONAL PALACE, GUATEMALA CITY, GUATEMALA, C.A.

F. PAGE 5 PAR 2.3 GUATEMALA DOES NOT HAVE "REGISTERED" MAIL.

G. PAGE 17 THE PERFORMANCE BOND SHALL BE EFFECTIVE FOR ONE ADDITIONAL YEAR AFTER THE DATE OF ACCEPTANCE OF THE WORK RATHER THAN DELIVERY OF COMMODITIES.

H. GENERAL PROVISIONS

1. PAGE 2 THE ACCEPTED NAME FOR THIS PROJECT IS HEALTH RADIO COMMUNICATIONS NETWORK

2. PAGE 3. INCLUDE A DEFINITION OF "SUPPLIER/ AND USE SO THAT IT WILL NOT BE CONFUSED WITH CONTRACTOR IN OTHER PART OF THE DOCUMENT.

3. PAGE 4. THE RFP WILL BE ADVERTISED IN THE DIARIO DE CENTROAMERICA (THE OFFICIAL GAZETTE).

4. PAGE 10 ADD TO CONTRACTOR'S OBLIGATION:

A. ONE MONTH TRAINING OF THE OPERATORS IN OPERATION AND MAINTENANCE OF THE EQUIPMENT.

B. FURNISHING OF OPERATION AND MAINTENANCE MANUALS IN SPANISH.

5. PAGE 11. INCLUDE WITH PROPOSAL 2 SETS IN SPANISH AND 2 SETS IN ENGLISH DESCRIPTION AND CATALOGUES OF MATERIALS AND EQUIPMENT.

6. PAGE 16. INCREASE PROPOSAL BOND TO BETWEEN 6 AND 12 PERCENT.
UNCLASSIFIED

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PAGE 03 GUATEM 00694 01 OF 02 012316Z

7. PAGE 16. WARRANTY PERIOD OF NINETY DAYS SHOULD BE CHANGED TO MATCH THE GUARANTEE PERIOD OF ONE YEAR DESCRIBED ON PAGE 5 OF PROPOSAL FORM.

8. PAGE 17. INCREASE PERFORMANCE BOND TO 30 PERCENT.

9. PAGE 19, 2ND. PARA CHANGE TO READ "MOH/ WILL NOTIFY THE PROPOSERS OF THE AWARD WITHIN 15 DAYS AFTER COMPLETION OF THE EVALUATION".

10. PP20. SPECIAL PROVISIONS SECTION OF THIS BID NOT FOUND IN DRAFT FURNISHED.

11. PP21. DELETE "BY-LAWS OF INDAPS"

12. PP29. DELETE PENALTIES CLAUSE AS IT IS DOUBTED THAT IT WILL BE ENFORCEABLE AND SUBSTITUTE A LIQUIDATED DAMAGE CLAUSE.

13. PP 32. DISAGREEMENTS, CHANGE "MANAGER OF INDAPS" TO READ "DIRECTOR OF PFSNSAR/ AND CHANGE " BOARD OF DIRECTORS OF INDAPS" TO READ "MINISTER OF HEALTH".

14. INCLUDE INFORMATION THAT STAMPED PAPER CAN BE OBTAINED AT THE GUATEMALA EMBASSY IN WASHINGTON, D.C.

I. TECHNICAL SPECIFICATIONS

1. PP3. LAST PARAGRAPH: DELETE "ACCESS ROADS" AS SOME SITES DO NOT HAVE ACCESS BY ROAD: IN THIS PARAGRAPH DELETE "GOVERNMENT OF GUATEMALA/ AND SUBSTITUTE "MINISTRY OF

HEALTH".

2. PP4. ADD TO FOOTNOTE "ALSO AVAILABLE AT INSTITUTO GEOGRAFICO NACIONAL, GUATEMALA CITY.

3. PAGE 11 THE COORDINATES OF CHICHE ARE 08 VERT AND 60 HOR IN LIEU OF 98 VERT AND 61 HOR.

4. PAGE 12. THE COORDINATES OF EL CHEL ARE 07 VERT AND 30 HOR IN LIEU OF 07 VERT AND 03 HOR.

5. PAGE 13. THE COORDINATES OF SANTA MARIA TZEJA ARE 29 VERT AND 55 HOR IN LIEU OF 28 VERT AND 53 HOR.

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PAGE 01 GUATEM 00694 02 OF 02 012334Z
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CIAE-00 /033 W

-----124964 012352Z /41

O 012229Z FEB 78

FM AMEMBASSY GUATEMALA

TO SECSTATE WASHDC IMMEDIATE 9040

UNCLAS SECTION 2 OF 2 GUATEMALA 0694

6. PP 15. IT IS NOTED THE SITE NUMBER FOR SALAMA WAS OMITTED.

7. PP 16. THE COORDINATES FOR EL CEBOLLAL ARE 43 VERT AND 81 HOR IN LIEU OF 42 VERT AND 81 HOR.

8. PP 18. SITE 18 THE SPELLING SHOULD BE "PUERTA" IN LIEU OF "PUERTO".

9. PP 19. IT IS NOTED THE SITE NUMBER FOR CHIMALTENANGO WAS OMITTED.

10. PP 19. DELETE SITE NUMBER 51.

11. PP 20. SITE 17 THE CORRECT SPELLING OF APALONIA IS "APOLONIA"

12. PP 22 SITE 39. THE CORRECT SPELLING IS MANCHEKEN GRANDE (PUERTA ABAJO).

13. PP 22. THE COORDINATES FOR QUISACHE ARE 21 VERT AND 06 HOR IN LIEU OF 21 VERT AND 26 HOR.

14. PP 27 THE CORRECT SPELLING OF EL TERMAL IS EL TEMAL

15. PP 27 THE CORRECT SPELLING OF PACHALIB IS PACHALUN.

UNCLASSIFIED

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PAGE 02 GUATEM 00694 02 OF 02 012334Z

16. PP 30. THE CORRECT SPELLING OF XEPUTAL IS XEPUTUL.

17. PP 31. VALLE DE CANDELARIA IS VALLE CANDELARIA

18. PP 34. THE CORRECT SPELLING OF PENSEL IS PANSAL

19. PP 46. THE CORRECT SPELLING OF MARCHEREN GRANDE IS MANCHEREN

20. PP 48 THRU PAGE 59. IT IS HOPED AID/W WILL BE ABLE TO
CHECK THESE COMPUTATIONS.

21. PP 67. SUGGEST MORCOM PROVIDE "SUITABLE TEST DATA SHEETS".

J. SPECIFICATION FOR 66-88 MHZ FM BASE STATIONS

1. PP 2 PAR 3.2 CHANNEL SPACING 20 OR 25 KHZ? SEE PP 60
OF TECHNICAL REQUIREMENTS.

2. PP 3 PAR 3.12 SPECIFY THE VOICE RANGE OF THE HANDSETS

3. PP 4. ADD A SPECIFICATION FOR COAXIAL CABLE

4. PP 4. ADD A REQUIREMENT FOR GROUNDING THE TRANSMITTER

K. SPECIFICATION FOR ANTENNAS AND TRANSMISSION LINE

1. SUGGEST A REQUIREMENT BE ADDED TO COAT THE ANTENNAS AND
TRANSMISSION LINE WITH AN ELECTRICAL GREASE SUCH AS "KUAL-AID"
FOR PROTECTION OF THE MATERIAL IN THE TROPICAL CLIMATE.
ALL CONNECTIONS COULD BE SIMILARLY COATED.

2. IN ADDITION TO LIGHTING PROTECTION THE ANTENNAS SHOULD
BE GROUNDND.

UNCLASSIFIED

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PAGE 03 GUATEM 00694 02 OF 02 012334Z

L. SPECIFICATION FOR GALVANIZED STEEL RADIO ANTENNA TOWERS

1. THESE COULD ALSO BE COATED WITH AN ELECTRICAL GREASE.

2. PAR 3.9 WE CANNTO SAY "THERE ARE NO AIRFIELDS" BUT CAN

SAY "AVAILABLE DATA DOES NOT INDICATE ANY AIRFIELDS".

3. PP 4 CHANGE THE WORD "BIDDER" TO "CONTRACTOR".

M. SPECIFICATION FOR AIR COOLED ENGINE-GENERATORS GASOLINE FUELED

USAID UNDERSTOOD THE GENERATORS WERE TO BE BICYCLE OR HAND-POWERED. GASOLINE POWERED GENERATORS ARE AN OPERATIONAL PROBLEM DUE TO NON-AVAILABILITY OF FUEL IN REMOTE LOCATIONS IN ADDITION TO THE MAINTENANCE PROBLEMS OF ENGINE-GENERATORS SETS. PLS CONFIRM THIS UNDERSTANDING BY RETURN CABLE.

N. PROPOSAL FORM

1. A LINE ITEM FOR 1 MONTH TRAINING SHOULD BE ADDED TO THE BID PRICE SCHEDULE.

2. THE QUANTITY FOR BID ITEM II SHOULD BE 120 EA.

3. THE QUANTITY FOR BID ITEM XVIII SHOULD BE 92 EA.

4. PP 5. THE GUARANTEE SHOULD START FROM THE DATE OF COMPLETION OF THE CONTRACT AND ACCEPTANCE BY MOH RATHER THAN RECEPTION AT A WAREHOUSE. GUARANTEE PERIOD IS FOR ONE YEAR.

5. PP 5. PARAGRAPH 4. WE ARE ASSUMING THE TITLE OF THIS PARAGRAPH WILL BE EVALUATION OF THE PROPOSAL AND THE WORD "OFFERS" WILL BE CHANGED TO "PROPOSALS".

6. PP 5 PARAGRAPH 5. OF GREATER INTEREST TO MOH AND USAID
UNCLASSIFIED

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PAGE 04 GUATEM 00694 02 OF 02 012334Z

IS THE SCHEDULE FOR COMPLETION OF THE INDIVIDUAL SITES AND THE CONTRACT WHEREBY ALL EQUIPMENT IS FULLY INUMALLED AND OPERATING RATHER THAN ONLY DELIVERY OF COMMODITIES. PLEASE ADVISE ACCORDINGLY.

7. PP 6. PAYMENTS. WE RECOMMEND THIS PROVISION BE CHANGED TO PROVIDE PAYMENT TO THE CONTRACTOR WHEN THE ITEMS LISTED PRICE SCHEDULE ARE OPERATIONAL AT THE UNIT EXTENDED PRICE DELIVERED, INSTALLED AND TESTED ON SITE. THERE IS A LOT OF DIFFERENCE BETWEEN DELIVERY OF SHIPPING DOCUMENTS AND COMPLETE OPERATION. PFSNSAR WOULD LIKE TO PAY THE CONTRACTOR BETWEEN 4 TO 10 TIMES DURING THE LIFE OF THE CONTRACT. LETTERS OF CREDIT WILL BE OPENED BY THE MOH AT THE BANK OF AMERICA, 41 BROAD STREET, NEW YORK, N.Y.

2. COST ESTIMATE. COST ESTIMATE RECEIVED (STATE 286353) WAS CONSIDERED TO BE ORDER OF MAGNITUDE. WE ARE ASSUMING MORCOM WILL FURNISH A REFINED ESTIMATE IN THE FORMAT OF THE PRICE

SCHEDULE.

3. PLEASE FURNISH THE APPLICABLE DOCUMENTS LISTED ON PAGE 69 OF THE TECHNICAL SPECIFICATIONS, FOR MOH AND USAID EVALUATION PROCEDURES. ALSO PLEASE FURNISH ICAO STANDARDS FOR AIRFIELD OBSTRUCTION LIGHTS.

4. MOH AND USAID DID NOT REVIEW THE FINAL DESIGN REPORT AS IT IS ASSUMED THAT INFORMATION IS CONTAINED IN THE RFP DOCUMENT.

5. PFSNSAR HAS AGAIN REQUESTED ADVISE OF STEPS TAKEN DURING SYSTEM DESIGN THAT THIS PROJECT WILL NOT CREATE INTERFERENCE WITH EXISTING GOVERNMENT RADIO NETS E.G. ARMY, POLICE, (SEE GUATEMALA 5473).

UNCLASSIFIED

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PAGE 05 GUATEM 00694 02 OF 02 012334Z

6. REQUEST MORCOM TO PROVIDE AN ESTIMATE OF ANNUAL OPERATION AND MAINTENANCE COSGSOF THE HEALTH RADIO COMMUNICATIONS SYSTEM.

7. FREQUENCY ASSIGNMENTS WILL BE FORWARDED WHEN RECEIVED.
BOSTER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LOANS, CONTRACTS, RADIO EQUIPMENT
Control Number: n/a
Copy: SINGLE
Draft Date: 01 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GUATEM00694
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780049-0088
Format: TEL
From: GUATEMALA
Handling Restrictions: n/a
Image Path:
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Legacy Key: link1978/newtext/t197802107/aaaadmvu.tel
Line Count: 305
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Litigation History:
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Message ID: 687308ce-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 6
Previous Channel Indicators: n/a
Previous Classification: n/a
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Reference: 78 STATE 2898
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 18 feb 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3445721
Secure: OPEN
Status: NATIVE
Subject: HEALTH RADIO COMMUNICATIONS LOAN 021
TAGS: EAID, ETEL, GT, US
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/687308ce-c288-dd11-92da-001cc4696bcc
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